

# Tailormade solutions for your marine projects



# Estonian Marine & Manufacturing Initiative

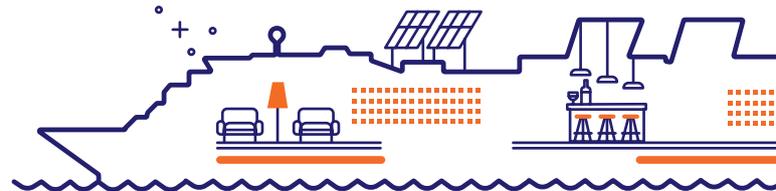
EMI - Estonian Marine and Manufacturing Initiative was launched by Argo Sildvee in 2019 uniting significant and exclusive players from different parts of the value chain related to ship construction and marine sector.

Bringing together the unique know-how of skilled professionals, community-based network, competitiveness and high-end quality, those companies are able to provide an absolute success-story for their clients here in Estonia and further away from the home port. Standard or tailormade solutions. You name it.

The companies are all an Estonian origin. Today, more than ever, this denotes to the values of trust, quality, and flexibility, while meeting the highest standards of the most Demanding customer.

EMI unifies companies who are strived by the desire to contribute to and stand out in the ship construction as an industry, at both- national and international levels. With their long-term experience, outstanding references, high-level customer service and technology-driven performance, these companies deliver the desired outcome.

Now, they have come together to deliver a powerful message of who they are and what is their value proposition.





# Trusted Among Industry Leaders

We are proud to be working with these Industry leaders, to provide them world class products and services.



Rheinhold & Mahla

Since 1887



KAEFER



Maritime Sign Solutions





**4U**<sup>TM</sup>  
Plaat Detail



# PlaatDetail

References:  
plaatdetail.ee

## Business activities:

- Mass production: laminating aluminum honeycomb, mineral- and wooden based materials
- Light weight furniture solutions
- Special component production
- Retail of laminates (HPL)
- Flexible and goal oriented



Tallinn-based Plaat Detail, a manufacturer and distributor of laminate products supplied across variety of sectors, has grown into a market leader throughout Estonia and across the Baltic region. While constantly upgrading, diversifying and expanding their product range, they are currently focusing more on marine sector.

Established in 1996 as an importer to the Baltic States of products such as loose laminates and ready-made post-formed worktops, the company soon started its

own post-forming production. Today, in addition to laminate sales, Plaat Detail also produces laminated products. Their main clients are furniture producers, interior design and construction companies and construction material stores.

Today, Plaat Detail is an official FORMICA, HOMAPAL and PFLEIDERER HPL distributor in the Baltics. They are also VIVIX, CORIAN, UNILIN, GARNICA, ALUCOIL, FIPRO & DÖLLKEN distributor in the Baltics.

**Estonian Marine & Manufacturing Initiative**



[emi.com.ee](http://emi.com.ee)

DIVASOFT

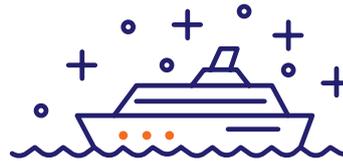


# Divasoft

**References:**  
[divasoft.ee/tehtud-tood](https://divasoft.ee/tehtud-tood)

## **Business activities:**

- Bespoke upholstered furniture
- ISO 9001/14001 compliant manufacturing
- Specialized in Marine and Hospitality sector
- Furniture reupholstery



With over 25 years of experience, Divasoft is engaged in production of upholstered furniture. They manufacture products from high quality materials – frames are made of plywood and solid wood, while the frames are covered with long lasting materials. The company's mission is to provide customers with

great sofas for a great price. Thanks to their flexible production, Divasoft can undertake projects of any size. Complying with International ISO 9001 quality management and 14001 Environment Management System is an important part of their strategy to maintain quality and focus.



*De Rossi*  
MARINE



## **Business activities:**

- Production and installation of marine interior solutions
- New building and Refit
- Project design
- Engineering
- Own furniture production, equipped with the latest technology

## **„Ensuring the highest excellence in turn-key marine interior solutions for over 15 years**

DeRossi is offering turn-key Marine Interior Solutions- Newbuildings and Refurbishment. Over time we are trusted partners for DFDS Seaways, Fjordline, Hurtigruten, Fosen Yard, Kleven, and Brodosplit among others.

**Estonian Marine & Manufacturing Initiative**

## **We innovate the way shipbuilding projects are managed.**

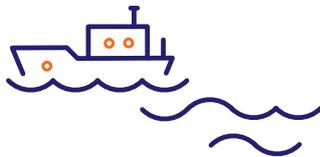
DeRossi is using a digital project management system, which allows monitoring the workflow from a smart device. It makes the process very transparent and keeps the project on schedule and on budget. Experiments have shown that the solution can reduce on-site work time by up to 2/3.

Our Head Project Manager Michael has 4 decades of experience and more than 200 ship projects, among others The World- Residence at Sea and Historical Queen Elisabeth 2, have made him a valued shipbuilding expert.

DeRossi applies a diligent and regulated approach to its services, and its products are compliant with the DNV, IMO, Solas, NMD and Norsok standards.



[emi.com.ee](http://emi.com.ee)



# SunShip Interiors

References:  
sunship.ee

## Business activities:

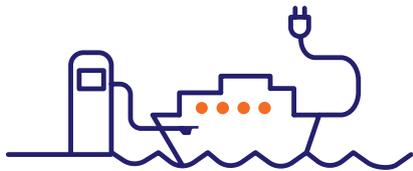
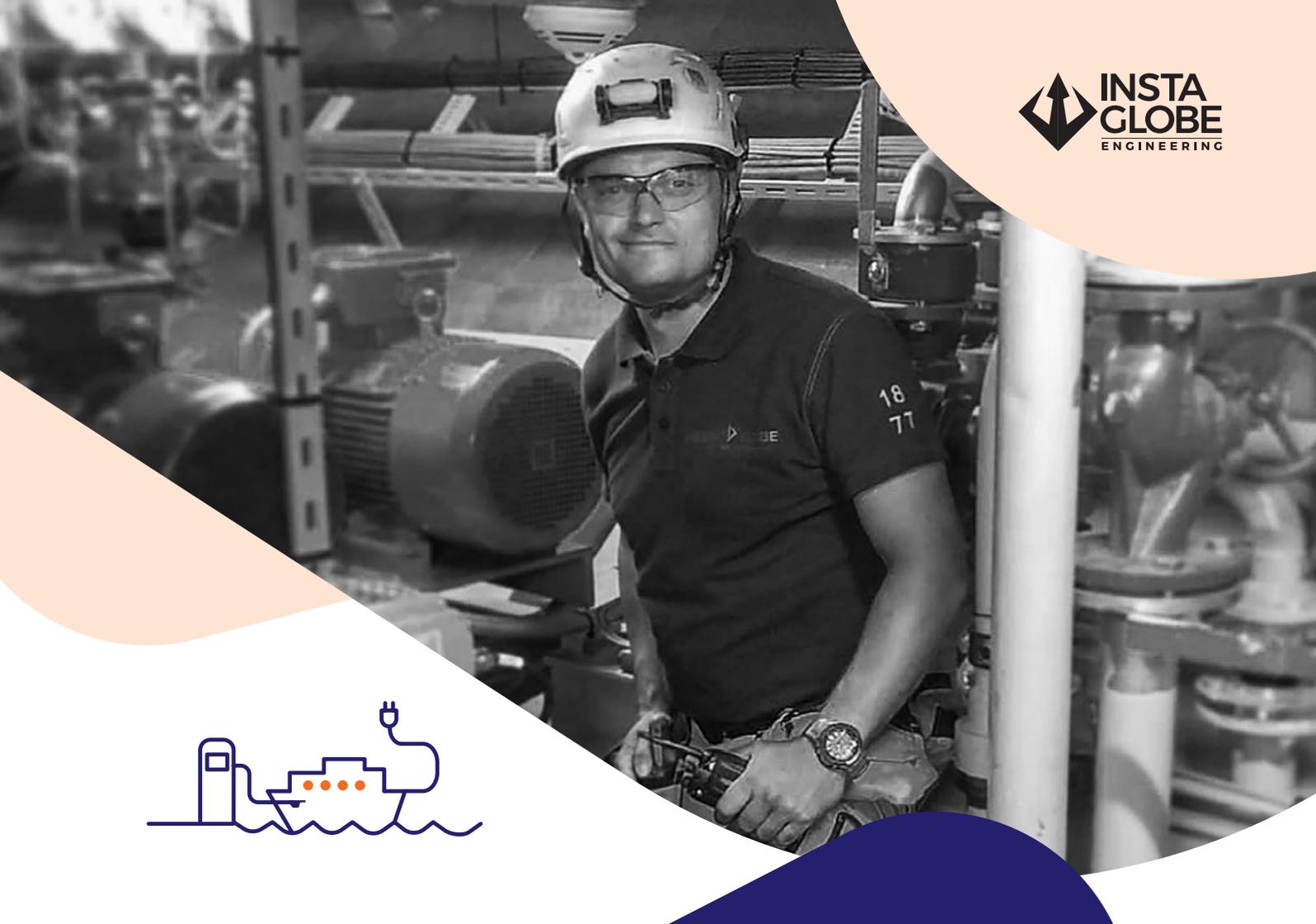
- We deliver all steps from value engineering and project management to fit-out process



SunShip Interiors has extensive experience and a wide range of knowledge in the design, manufacture and installation of bespoke furniture for ships, hotels, offices and other public spaces. As we value our customers' time and resources, we keep our promises, always get the job done on time, and set our minds fully on the design

process and customer consultation. In combining our skilled staff with our vision to be the partner of choice for our customers, helping them to execute their visions of stunning and unique environments, we look forward to new opportunities and challenges in interior design and furnishing projects.





# Insta Globe Engineering

**References:**  
[instaglobeengineering.com/#projects](https://www.instagram.com/instaglobeengineering.com/#projects)

## **Business activities:**

- Electrical Commissioning
- Condition surveys
- Qualified workforce rental
- Electrical equipment installation
- Electrical installations for automation systems & Navigational equipment



Insta Globe Engineering provides electrical and automation installations, as well as commissioning services for Marine & Offshore industries. They have great experience working on cruise vessels and industrial projects like oil rigs, tankers and

investigation vessels. Teams of Insta Globe Engineering consists of more than 70 experienced and disciplined professionals, offering their customers high quality services. Moreover these teams are very mobile, fast staffed and work globally.





MARMI FUTERNO

STONE INSTINCT



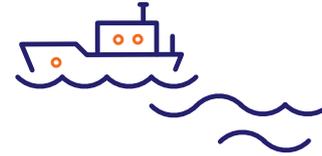
# Marmi Futerno

**References:**  
[futerno.com/references](https://futerno.com/references)

## **Business activities:**

Various products made of stone:

- Bars & reception desks
- Tables & furniture elements
- Kitchen, bathroom & other worktops
- Sinks with various designs
- Fireplace surroundings and decorative walls
- Wall & floor coverings



Specializing in custom-made production from marble, granite and quartz, an Estonian company Marmi Futerno serves architects, interior designers, and furniture producers. Within the last 18 months, they have had an outstanding experience within the ship construction industry. Their goal is to thrive towards innovation in technology, services and design. At the same time, they are recycling 95% of waste and resources used during production.

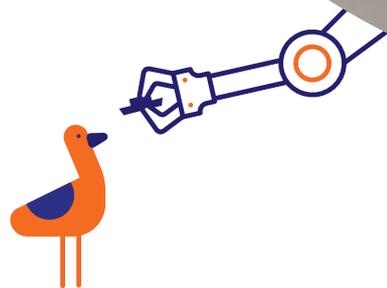
The company has a full range of machinery for stone processing and has established a modern stone processing factory with hi-tech CNC machinery. Marmi Futerno guarantees the highest quality of marble and granite materials and first-class fabricating quality of custom products. Marmi Futerno stone stock consists of highest quality materials. Customers can choose from wide range of marble, granite and engineered stone. The company buys the best blocks of Bianco Carrara marble and it is always available.

**Estonian Marine & Manufacturing Initiative**



[emi.com.ee](https://emi.com.ee)

eumardesign



# Eumar

## References:

[eumar.design/reference](http://eumar.design/reference)

### Business activities:

- Adding stars to cruise ship bathrooms
- Antimicrobial and lightweight composite stone
- Washbasins and Bathroom furniture
- LED mirrors and shower enclosures
- Bathroom accessories and more

Eumar helps to deliver the unforgettable experience to cruise travellers. Eumar produces functionally sophisticated bathrooms and is one of the world's leading composite stone manufacturers. They constantly strive for innovation, evolving to meet the demands of the future. Many of their products have received international recognitions, some also design awards and become classics.

Eumar manufactures and supplies creacore and gelceramic luxury composite stone bathrooms to some of the most prestigious cruise ships, hotels and residential projects in the world.

Their invented exclusive formula for a GelCermaic Lightweight® composite stone material allows to reduce product weight by up to 50%. Within 10-15 years of cruise ship operation it significantly impacts cost savings and a reduced environmental impact, and therefore ensures obtaining the highest ROI for cruise ship owners.

Their designed and patented formula, 100% Antimicrobial® is the world's pioneering antimicrobial technology in the area of composite stone products. The innovative antimicrobial components of 100% Antimicrobial® are a world-first, and fast becoming the preferred means of eliminating pathogenic microbes. This revolutionary surface kills 95% of bacteria within two hours of exposure and 99.9% over 24 hours. The composite has been clinically tested and has passed Test Method ISO22196: 2011.

Eumar brings value to the shipowner with its compact and stylish solutions. The Pebble collection covers an area of 1.6 m<sup>2</sup> and includes everything one needs: a sink, shower tray, shelves, a mirror and a toilet bowl.



TIINA by TIINA TALUMEES

TIINA by TIINA TALUMEES is a collection of women's clothing designed by Tiina Talumees. The collection is inspired by the natural world and features a variety of patterns and textures. The clothing is made from high-quality materials and is designed to be both stylish and functional.

AUGUST

TIINA by TIINA TALUMEES is a collection of women's clothing designed by Tiina Talumees. The collection is inspired by the natural world and features a variety of patterns and textures. The clothing is made from high-quality materials and is designed to be both stylish and functional.



# Weldmet Solutions

References:  
weldmets.com

## Business activities:

- Customer satisfaction
- Qualified professionals
- Inventive solutions
- Modern technology
- Flexible production and deadlines



Weldmet Solution OÜ established in 2011, we have two factories, one in Viimsi and the other one in Haapsalu, with a total area of 3500 m<sup>2</sup>. The core business of WeldMet Solution OÜ is the production of sheet and profile metal products. Most of our products are made of stainless steel and aluminum, but also common carbon steel. Our young staff consists of specialists who are motivated by the desire to offer their customers the best possible service and quality.

High-quality products with a reasonable delivery time and competitive prices.

Taking into account the customer's wishes our product selection includes furnishing supplies for stores and commercial premises, starting from smaller sales points to larger hypermarkets, for the shipyards we manufacture kitchen furnishings, railings, glass fasteners, various furniture details, wall and ceiling panels, etc.



**SRC** / MARINE & OFFSHORE  
REFIT & ENGINEERING



# SRC Group

**References:**  
[www.src.ee/references](http://www.src.ee/references)

## **Business activities:**

- Design & Engineering
- Technical, Interior and Electrical Refits
- Offshore wind
- Oil & Gas
- Offshore Remote Controlled Fairlead Locking System
- Innovative SPS technology



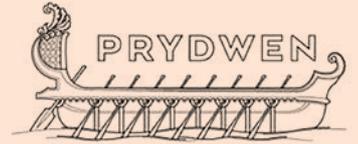
SRC is a new generation multinational geographically independent ship and floating structure repair & retrofit company for Maritime and Offshore sector with unique capability to offer complex multidisciplinary services in any port or on voyage. SRC provides design and engineering, technical and interior refit services. SRC is known as flexible, fast mobilization and smart solutions in the market.

They have companies in the Netherlands, Norway, Estonia, Italy, Poland and sales offices in the US and South Korea. The group has successfully completed during 20 years more than 5,000 projects across the world, from small repairs to turnkey retrofits. SRC is capable of managing around more than 1,000 people per project. They love challenges! Challenge them!

**Estonian Marine & Manufacturing Initiative**



[emi.com.ee](http://emi.com.ee)



# Prydwen

References:  
[prydwen.ee](http://prydwen.ee)

## Business activities:

- International Marine and Offshore turnkey service provider in interior and background outfitting



Having covered various categories in outfitting side, our main activity today is definitely interior outfitting works for both Marine new building and Marine refurbishment projects.

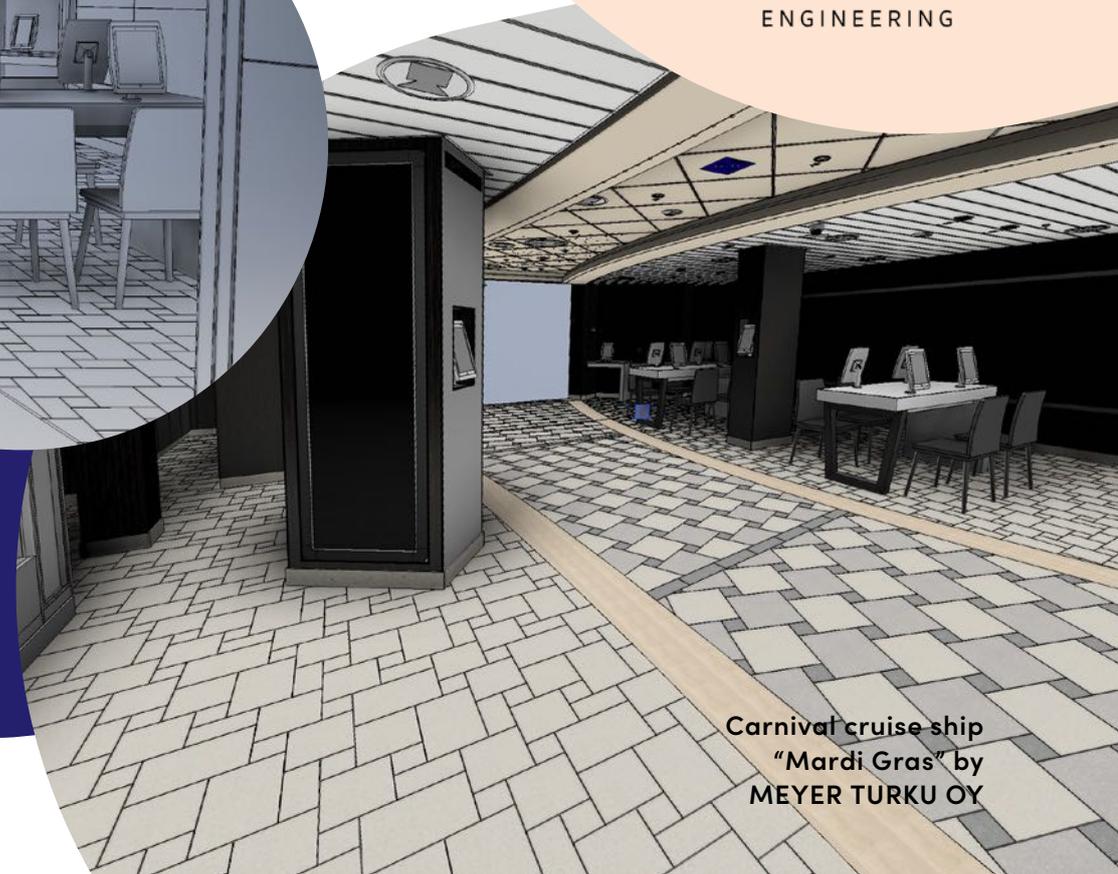
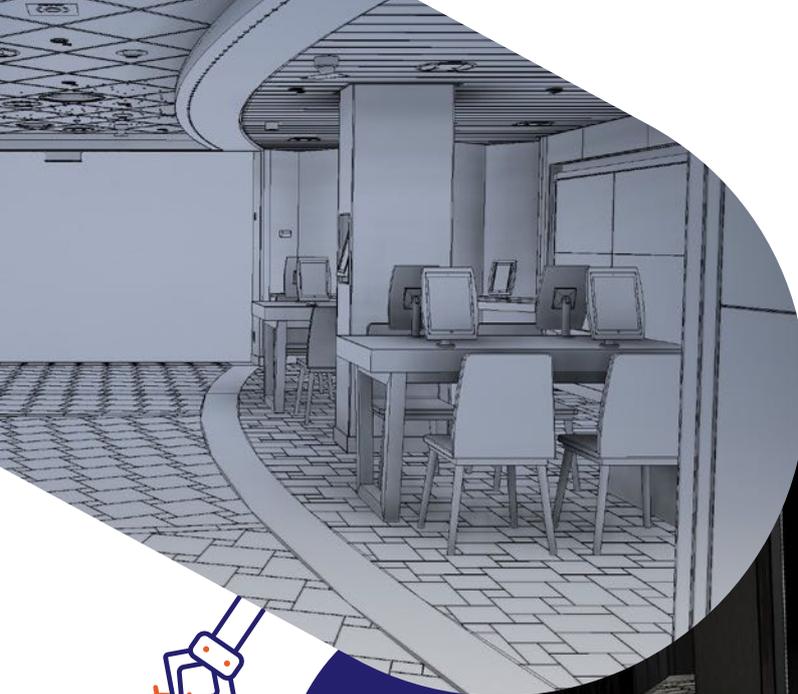
Thanks to our long term partners we can offer as well

variety of other type of services, like modular design and construction, pontoons construction for floating accommodations, leisure areas and hotel interiors. There is no challenge we can't take thanks to working together "hand-in-hand" with our trusted partners.





**VELVET**  
ENGINEERING



Carnival cruise ship  
"Mardi Gras" by  
MEYER TURKU OY

# Velvet Engineering

References:  
velvet.ee

## Business activities:

- Interior Design Concepts, Furniture Design  
(restaurants & public areas, residential, shops, clubs, theaters, ferries, cruisers, yachts)
- Furniture Production Engineering  
(restaurants & public areas, residential, shops, clubs, theaters, ferries, cruisers, yachts)
- Ship Interior Architect Drawings Detailing  
(cabin- & public areas, ferries & cruisers)
- Ship Interior Detail Engineering  
(cabin- & public areas, ferries & cruisers)



Our team consists of engineers, designers and architects, who cover a wide range of knowledge and experience. Our office is located in Tallinn, from where we provide our services on a worldwide basis.

**Estonian Marine & Manufacturing Initiative**



[emi.com.ee](http://emi.com.ee)

repston



# Repston

**References:**  
[repston.ee/tehtud-tood](http://repston.ee/tehtud-tood)

## **Business activities:**

- Interior furniture
- Exterior furniture
- Design elements
- Execution from idea to installation



Repston provides Full interior and exterior solutions directly as the manufacturer. Whether its metal, wood, stone, glass or soft furniture, we can produce it all. Our experience and knowhow ranges from small detail production to complete furnishing solutions for ships, restaurants, hotels, offices and shops.

With our 19 years of experience in furniture production, we have acquired strong competence in

combining together the variation of materials with best fit and quality as possible. With each project our goal is to collaborate with the client to reach the result of the initial vision.

In marine Industry we have established continuous feedback of above expectations outcome and high customer satisfaction – founded on our thrive of precision and quality.





**WIIMA**  
LOGISTICS



# Wiima Logistics

References:  
[www.wiima.fi](http://www.wiima.fi)

## Business activities:

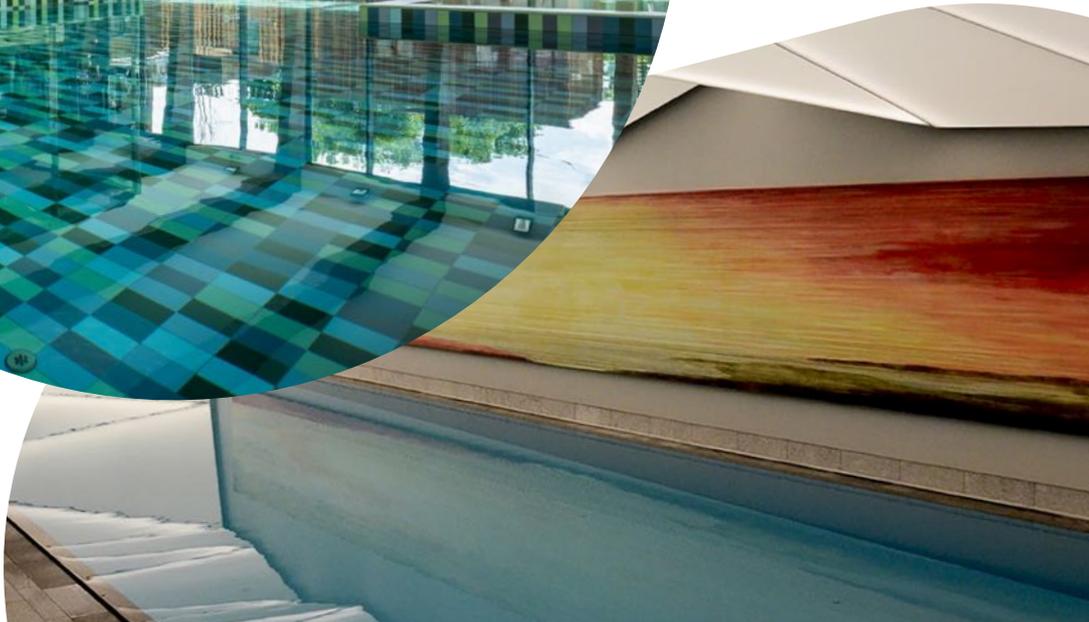
- project logistics
- logistics outsourcing
- logistics optimization
- logistics digitalization
- turn-key logistics
- global logistics
- shipbuilding logistics



Wiima Logistics is a one-stop-shop for project logistics with extensive experience in shipbuilding project logistics worldwide. The company handles all the transportation needs of its customers through a single point of contact method. Wiima optimizes and arranges all freight modes – air, sea, road, rail, courier

and oversize – including customs clearance, last-mile arrangements, and on-site supervision. Wiima's digital project logistics management platform makes the service truly unique. The platform is designed to provide project stakeholders with unprecedented control over their global supply chains.





# Vecta Design

**References:**  
[www.vectadesign.com](http://www.vectadesign.com)

## **Business activities:**

- Classic and Backlit Stretch Ceilings
- Printed Ceilings
- A wide variety of Profile Systems
- Wall solutions. Vibrant, silent and thermo panels
- Modular Lightnings, Track Lightning systems
- Acoustic Solutions: sound absorbing ceiling modules



In Vecta Design we believe in excellent quality, inspiring sustainable design and an amazing finishing. Vecta Design offers a market-leading quality of stretch ceilings, wall coverings, and light modules that are made of certified materials, which meet all safety requirements. Stretch ceiling is a modern type of material, a suspended ceiling system made of lightweight PVC foil, which makes it easy to create diverse and awesome interior

design solutions that are practical, aesthetic, and eye-catching at the same time. We offer hundreds of color varieties, different textures, and effects, but also UV printing possibility, which means that there are no limits in creating unique ceiling solutions. Whatever construction task you need to do, Vecta Design's profile line is just so versatile and you can always find a reliable and durable product among our profiles.

**Estonian Marine & Manufacturing Initiative**



[emi.com.ee](http://emi.com.ee)

**DURACT**  
Creative freedom



# Balticdesign & Constructions

References:  
[www.duract.eu](http://www.duract.eu)

## Business activities:

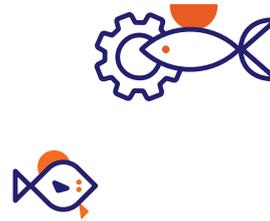
- Most attractive decorations and interiors!

We are producing the most attractive decorations, art-works and interior elements, with over 25 years experience. Using new revolutionary, IMO certificated, DURACT composite.

For Cruise- and passenger ships, hotels. Restaurants, casinos, spas etc.

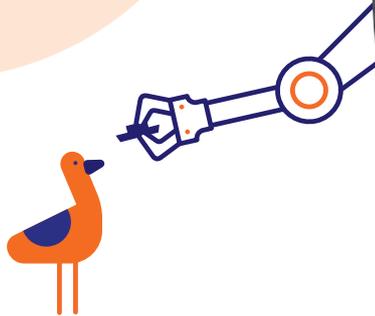
In every shape, size and colours.

Estonian Marine & Manufacturing Initiative



[emi.com.ee](http://emi.com.ee)

♥ VELVET



# Velvet



**References:**  
[www.velvet.ee/work](http://www.velvet.ee/work)

## Business activities:

- Interior architecture
- Engineering / detailed drawings
- Wayfinding
- International purchase management
- Digitalization



Velvet is a team of around 40 designers, producers, developers and researchers dedicated to building the best, most useful design agency in the world. We strongly believe that at the end of the day there is just a designerly way of taking a step back, looking at the

whole picture, talking to the people involved and coming up with a way to make sense of the situation. The same approach applies to the launch of Estonian Marine. Together, the message is more powerful, and success is always built on strategic approach and partnership.

**Estonian Marine & Manufacturing Initiative**



[emi.com.ee](http://emi.com.ee)

**tammer**



# Tammer

References:  
[www.tammer.ee](http://www.tammer.ee)

## Business activities:

- Largest project-based steel door producer in the Nordic Countries
- 40 000 unique yearly products



Tammer OÜ is a family business that was established 1995. Today we are the largest project-based steel door producer in the Nordic Countries, whose cooperation partners are shipbuilding, construction and real estate maintenance companies.

We are professional, flexible and modern company with 40 000 unique yearly products. Over 85% of our products is made for export.

Our **mission** is to produce special and innovative certified doors and partitions for the construction and marine industries by being a friendly partner.

We have 240 professional employees and 14.000 m<sup>2</sup> of production space.

We have iso standards for quality management (ISO 9001), environmental management (ISO 14001) and occupational health and safety management (ISO 45001).



# Interested in working with us?

Experience our agile and engaging approach to everything we do. We want your projects to succeed and will help you meet your targets, both temporal and financial.

## Shipbuilding

We offer shipbuilders a wide range of solutions from design and engineering to production and commissioning of interior solutions.

## HoReCa interiors

We offer high quality standard or custom furnishings and other interior design solutions for onshore HoReCa projects.

## Design manufacturing

Whether you have a product idea in your head or already on paper, we help you make it happen with our diverse network of partners. From engineering to manufacturing.

## IT-solutions

Estonia is well known for having the latest IT solutions and as an amazing incubator for "Unicorns". Let's bring them to life together.

# Contact



## Argo Sildvee

Founder and CEO

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 e-mail: [argo@emi.com.ee](mailto:argo@emi.com.ee)



## Galaneia OÜ

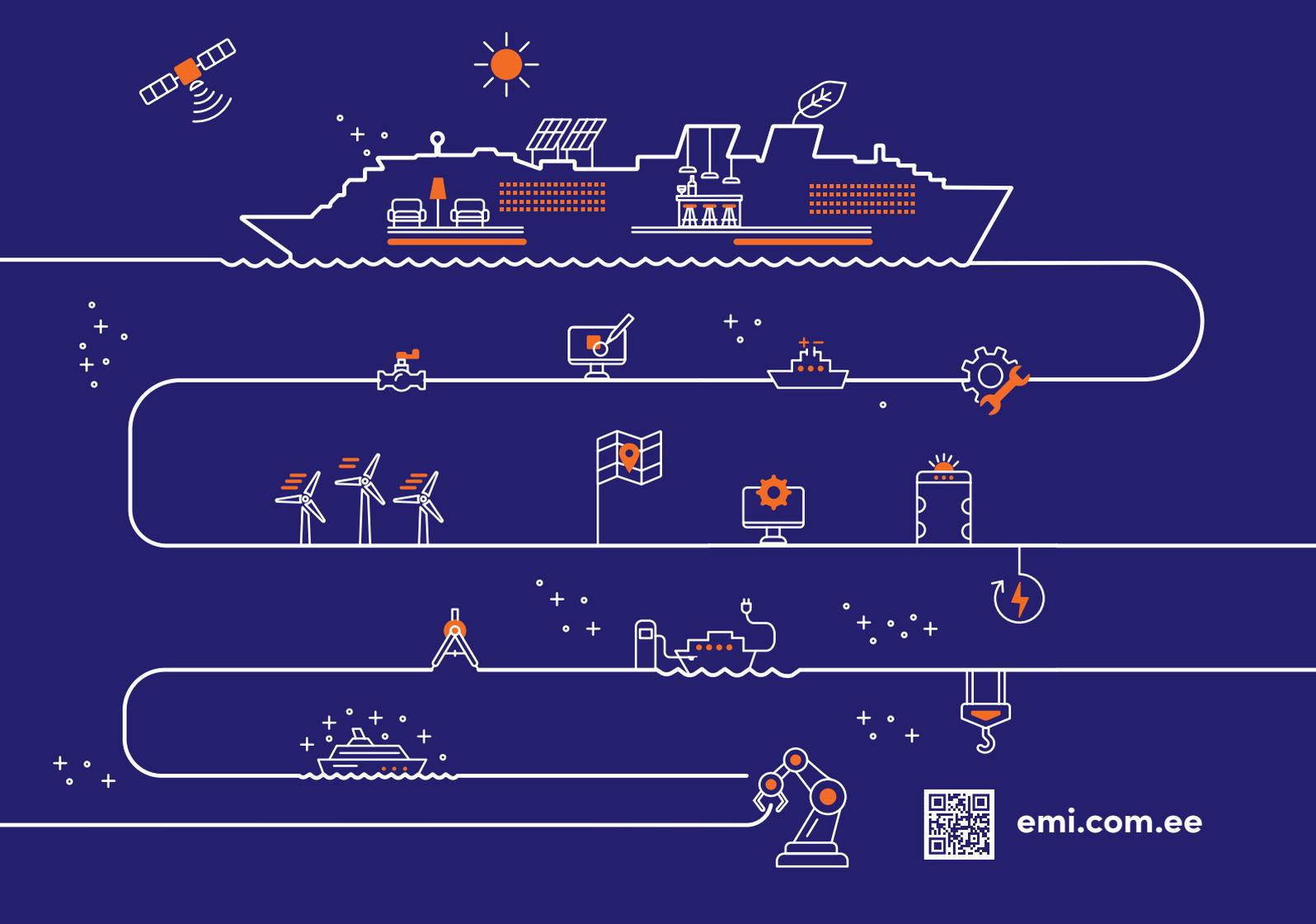
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